

# Focus Reports Professional Version

**Powerful Reports Have Never Been Easier!**

Focus Reports is a reporting system built to give healthcare practices to-the-point business information from MediSoft software systems. *Focus Reports Professional* includes a wide variety of reports to give unparalleled information on managed care plans, in-depth financial information, marketing statistics, and much more.

Focus Reports Professional includes over 220 reports, charts and graphs, with 24 data export and data analysis templates.

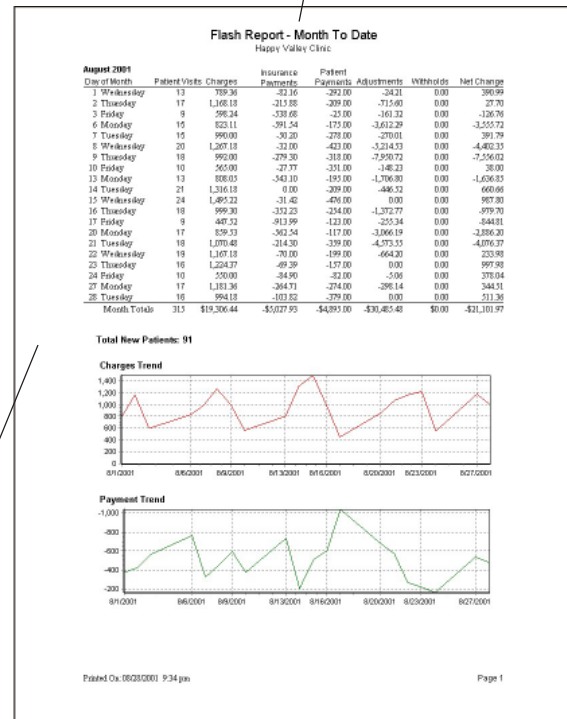
- Focus on Managed Care

Focus on Managed Care includes eight reports, charts and graphs that give a physician or practice manager the facts they need for important business decisions: Should the practice remain contracted in a managed care plan? Should the practice join a new plan? Decision makers use Focus on Managed Care to know when to accept new patients, renegotiate a contract or adjust fees.

- Focus on Financials

Comprehensive, timely financial information is vital whether a healthcare practice incorporates one or many providers. Focus on Financials includes sixteen reports, charts and graphs that help unlock information in MediSoft software to aid in understanding a practice's financial condition on a day-by-day basis. This information is important because timely financial information leads to good business decisions.

*The daily one page all-in-one report. Daily totals of charges by type, payments by source, adjustments, and graphs for daily charge and payment trends.*



*Analyzes all procedures billed to an insurance carrier or plan.*

*Stay in constant touch with a practice's most important financial indicators.*

**Procedure Payments By Carrier**  
Happy Valley Medical Clinic

Procedure	Capitated		Fee For Service			Patient Payments
	Units	Services	Units	Charges	Ins Payments	
<b>Aetna</b>						
99000	1	0.00	0	0.00	0.00	0.00
99000	1	0.00	0	0.00	0.00	0.00
99214	1	65.00	0	0.00	0.00	0.00
DS	1	40.00	0	0.00	0.00	0.00
Totals for plan	4	\$105.00	0	\$0.00	\$0.00	\$0.00
Totals for Carrier: Aetna	4	\$105.00	0	\$0.00	\$0.00	\$0.00
<b>Blue Cross Blue Shield 225</b>						
99010	0	0.00	1	100.00	0.00	0.00
99280	0	0.00	1	30.00	0.00	0.00
99213	0	0.00	1	60.00	0.00	-10.00
Totals for plan	0	\$0.00	3	\$190.00	\$0.00	-\$10.00
Totals for Carrier: Blue Cross Blue Shield 225	0	\$0.00	3	\$190.00	\$0.00	-\$10.00
<b>Blue Cross Blue Shield 231</b>						
99000	0	0.00	1	0.00	0.00	0.00
99213	0	0.00	1	60.00	0.00	-10.00
DS	0	0.00	1	40.00	0.00	0.00
Totals for plan: Health Choice	0	\$0.00	3	\$100.00	\$0.00	-\$10.00
Totals for Carrier: Blue Cross Blue Shield 231	0	\$0.00	3	\$100.00	\$0.00	-\$10.00
<b>Cigna</b>						

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Note: Unapplied payments are not included on this report.

**Made for MediSoft Report Editing with Training Report Scheduling and Delivery Data Analysis Fingerprint Login Includes Over 220 Reports!**

*Reports capitated and fee for service charges, payments and adjustments by carrier. This report gives an overview of a plan's overall financial performance.*



- Focus on Marketing and Promotion

17 reports, charts and graphs for MediSoft designed to help physicians and practice managers analyze key marketing and promotion information.

- Aging Power Pack

13 reports that help improve management of collection activities.

- Plus Pack

Contains a variety of 40 useful reports like *Collection Summary by Procedure*, *Patient Account Summary*, patient remainder statements, employer statements and more.

- Facility Financials

Reports in this group include familiar MediSoft reports with grouping and totaling by service facility.

- Data Analysis

These reports can point out discrepancies that can cause presentation of erroneous information, prevent claims from being filed, prevent claims from being paid, or prevent statements from being produced.

- Focus on Chiropractic

Focus on Chiropractic's 26 reports, charts and graphs help doctors and practice managers analyze the key financial, production and referral statistics for their practice.

- Focus on Data

Focus on Data exports MediSoft data into common data interchange formats. Delimited ASCII output formats are built-in for using information in other database and spreadsheet programs.

- Report Printing and Editing with Training

Includes software for printing and editing reports and look-alike versions of the standard, uneditable reports in MediSoft.

- Produce and Deliver Reports On a Schedule

Schedule and deliver any included report to a network printer, by email, or through the included archive/viewer software.

- Fingerprint Login

Improve security by logging in with a quick touch in MediSoft, Office Hours and Focus Reports.

*Provider-specific listing of monthly charges, adjustments, payments and withholds. Includes monthly net change in accounts receivable.*

**Provider Financial Report**  
Happy Valley Medical Clinic

J.D. Mallard, M.D.									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Withholds	Payments	Adjustments	Net Change
									in A/R
June	436.00	0.00	0.00	436.00	0.00	0.00	-30.00	0.00	396.00
July	40.00	-17.50	42.50	65.00	-106.78	-5.62	-10.00	0.00	-79.30
<b>Totals for the Year: 2000</b>	<b>\$466.00</b>	<b>-\$17.50</b>	<b>\$463.50</b>	<b>\$106.78</b>	<b>-\$5.62</b>	<b>-\$40.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$316.10</b>
<b>Totals for Provider:</b>	<b>\$466.00</b>	<b>-\$17.50</b>	<b>\$463.50</b>	<b>\$106.78</b>	<b>-\$5.62</b>	<b>-\$40.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$316.10</b>

Mathew Moore, D.C.									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Withholds	Payments	Adjustments	Net Change
									in A/R
June	577.00	0.00	577.00	0.00	0.00	0.00	-40.00	0.00	-537.00
July	0.00	-6.50	-6.50	-6.50	0.00	0.00	0.00	0.00	-64.50
<b>Totals for the Year: 2000</b>	<b>\$577.00</b>	<b>-\$6.50</b>	<b>\$570.50</b>	<b>-\$6.50</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$40.00</b>	<b>\$0.00</b>	<b>\$467.50</b>
<b>Totals for Provider:</b>	<b>\$577.00</b>	<b>-\$6.50</b>	<b>\$570.50</b>	<b>-\$6.50</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$40.00</b>	<b>\$0.00</b>	<b>\$467.50</b>

Robert E. Lee, M.D.									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Withholds	Payments	Adjustments	Net Change
									in A/R
May	75.00	0.00	75.00	0.00	0.00	0.00	0.00	0.00	75.00
June	402.00	-42.50	439.50	-106.00	0.00	-30.00	0.00	0.00	463.50
July	120.00	0.00	120.00	0.00	0.00	0.00	0.00	0.00	120.00
<b>Totals for the Year: 2000</b>	<b>\$577.00</b>	<b>-\$42.50</b>	<b>\$534.50</b>	<b>-\$106.00</b>	<b>\$0.00</b>	<b>-\$30.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$678.50</b>
<b>Totals for Provider:</b>	<b>\$577.00</b>	<b>-\$42.50</b>	<b>\$534.50</b>	<b>-\$106.00</b>	<b>\$0.00</b>	<b>-\$30.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$678.50</b>

William Henny, M.D.									
For the Year 2000									
	Charge	Insurance	Write-off	Net Charge	Insurance	Withholds	Payments	Adjustments	Net Change
									in A/R
May	70.00	0.00	70.00	0.00	0.00	0.00	0.00	-15.00	55.00
June	150.00	0.00	150.00	0.00	0.00	-30.00	0.00	0.00	100.00
July	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Totals for the Year: 2000</b>	<b>\$220.00</b>	<b>\$0.00</b>	<b>\$220.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$30.00</b>	<b>\$0.00</b>	<b>-\$15.00</b>	<b>\$155.00</b>
<b>Totals for Provider:</b>	<b>\$220.00</b>	<b>\$0.00</b>	<b>\$220.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>-\$30.00</b>	<b>\$0.00</b>	<b>-\$15.00</b>	<b>\$155.00</b>

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*Monthly and annual summaries facilitate production, billing and collection comparisons among providers.*

**Marketing Analysis - Referring Provider (Year To Date)**

Happy Valley Chiropractic  
1/1/2002 - 8/8/2002

Referring Provider	New Patients	Patients	Visits	Charges	Receipts
<b>Pierce, Hawkeye (PIERH)</b>					
April	2	3	5	194.00	-87.00
May	1	1	1	5.00	-50.00
August	2	2	2	403.00	-3,374.00
<b>Totals</b>	<b>5</b>	<b>6</b>	<b>8</b>	<b>\$423.00</b>	<b>-\$3,511.00</b>
<b>Trapper, John (TRAPPJ)</b>					
March	0	1	1	5.00	0.00
April	0	1	2	72.00	-50.00
June	0	0	0	0.00	-50.00
August	0	1	1	10.00	0.00
<b>Totals</b>	<b>0</b>	<b>3</b>	<b>4</b>	<b>\$97.00</b>	<b>-\$100.00</b>
<b>Washington, George (WASHG)</b>					
January	1	1	1	0.00	0.00
March	1	1	2	250.00	0.00
April	1	1	12	1,234.00	-670.00
May	1	1	3	674.00	-150.00
June	1	1	1	100.00	0.00
August	1	1	4	11,654.99	-13,329.99
<b>Totals</b>	<b>6</b>	<b>6</b>	<b>23</b>	<b>\$14,460.99</b>	<b>-\$12,549.99</b>

*Referring healthcare providers frequently represent a large proportion of new patients in some practices. This report summarizes new patients, existing patients, total patient visits with resulting financial effect by month for each referring provider. Versions of the report are included to report on current and prior year periods.*

**System Requirements:** MediSoft version 7, 8, 9, 10 or 11. Works with single-user or network versions. User's computer must meet MediSoft hardware system requirements.



Inborne Technology is a third-party supplier of reporting products for MediSoft software.

